ARTICULATION AGREEMENT BETWEEN SUNY COBLESKILL AND SAGE GRADUATE SCHOOL: M.S. ORGANIZATIONAL MANAGEMENT, MASTER of BUSINESS ADMINISTRATION (MBA), or M.S. in HEALTH SERVICES ADMINISTRATION

SUNY Cobleskill and the Sage Colleges have developed a collaborative agreement to provide qualified students from SUNY Cobleskill who wish to pursue an MS in Organizational Management, an MBA, or M.S. in HSA, from the Sage Graduate School (SGS) guaranteed admission as indicated below. This collaborative arrangement provides for:

- Automatic acceptance into Sage Graduate School for students who have met the course prerequisites, completed a satisfactory interview, and personal statement, letters of recommendation, and application;
- Waiver of Sage Graduate School application fee;
- Early acceptance;
- Access to Sage advisors to co-ordinate undergraduate electives and coursework to reduce or eliminate prerequisites in the graduate program;
- Opportunity to apply early for Graduate Assistantships in Sage Graduate School

Terms of Agreement: M.S. in Organizational Management, MBA, or M.S. in HSA
SUNY Cobleskill students will be guaranteed admission to Sage Graduate School for the MS in Organizational Management, MBA, or HSA degree who demonstrate the following:

a. Earned baccalaureate degree
b. Minimum overall 3.0 GPA
c. Completion of Business program prerequisite courses with a grade of C or better (see prerequisite courses listed below).

To guarantee placement in the Business Program, students agree to submit the following information:

By April 5th for Fall. and November 1st for January admission:
1. Completed SGS application packet (fee waived)
2. Official transcripts from all college institutions attended
3. Current resume
4. Two letters of recommendation: One from faculty member, one from another source; employer, supervisor, etc. We will not accept a personal letter of recommendation.
5. Interview with the graduate program director or her designee.
6. Upon graduation from SUNY Cobleskill; official transcripts documenting completion of undergraduate degree and Business prerequisites.
The following SUNY Cobleskill College courses meet SGS Business program prerequisites:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Cobleskill Equivalent</th>
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<tbody>
<tr>
<td>MAT 201</td>
<td>Applied Calculus</td>
<td>MATH 231 Calculus I</td>
</tr>
<tr>
<td>MAT 220</td>
<td>Statistical Methods</td>
<td>MATH 125 Statistics</td>
</tr>
<tr>
<td>ACC 201</td>
<td>Financial Accounting</td>
<td>ACCT 101 Financial Accounting</td>
</tr>
<tr>
<td>ACC 202</td>
<td>Managerial Accounting</td>
<td>ACCT 103 Managerial Accounting</td>
</tr>
<tr>
<td>BUS 325</td>
<td>Financial Management</td>
<td>ACCT 335 Financial Management</td>
</tr>
<tr>
<td>ECO 201</td>
<td>Macro Economics</td>
<td>ECON 123 Macro Economics</td>
</tr>
<tr>
<td>ECO 202</td>
<td>Micro Economics</td>
<td>ECON 124 Micro Economics</td>
</tr>
<tr>
<td>BUS 204</td>
<td>Marketing</td>
<td>BADM 330 Advertising and Promotion</td>
</tr>
<tr>
<td>BUS 303</td>
<td>Sales Management</td>
<td>BADM 449 Management and Policy Issues</td>
</tr>
<tr>
<td>BUS 314</td>
<td>Organizational Behavior</td>
<td>BADM 400 Operations Management</td>
</tr>
<tr>
<td>BUS 205</td>
<td>Supervision</td>
<td>BADM 300 Management Communications Or BADM 320 Ethics and Management</td>
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<tr>
<td>BUS 212</td>
<td>Business Law I</td>
<td>BADM 223 Business Law I</td>
</tr>
<tr>
<td>BUS 213</td>
<td>Business Law II</td>
<td>BADM 223 Business Law II</td>
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</table>
Agreement Certification

This agreement is in effect on the date of the official signature by both institutions and will be regularly updated and reviewed for renewal. The agreement will be reviewed at least once every three years. At the request of either institution, the agreement may be renegotiated. In the event the agreement is terminated, the Sage Graduate School will honor offers of acceptance given to student prior to termination of the agreement.

SUNY COBLESKILL

Marion A. Terenzio, Ph.D.
President

Susan J. Zimmermann, Ph.D.
Provost and Vice President for Academic Affairs

THE SAGE COLLEGES

Susan Beatty, Ph.D.
Provost

Kimberly Fredericks, Ph.D.
Graduate Chair, Management

Elizabeth L. Lopez, M.A.
Assistant Director Student Success Center

Elizabeth L. Lopez 11/17/15