

Transfer Articulation Agreement between STATE UNIVERSITY OF NEW YORK AT COBLESKILL and HUDSON VALLEY COMMUNITY COLLEGE

November 2017

This agreement establishes procedures to promote the easy transition of Associate in Applied Science (AAS) degree graduates in Business - Accounting and Business - Marketing at Hudson Valley Community College (HVCC) to the Bachelor of Business Administration (BBA) degree program at the State University of New York College at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

- 1. To provide a transfer path to qualified HVCC graduates who want to enhance their education and careers by pursuing a bachelor's degree.
- 2. To assist academic advisors with pertinent academic information for students who wish to continue their education in an upper-division program.
- 3. To attract qualified students to HVCC and SUNY Cobleskill.
- 4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of the courses.

Terms of the Agreement

- Students from HVCC, who have completed an AAS degree graduates in Business Accounting or Business Marketing
 with the courses outlined in the attached corresponding addendum and a minimum 2.25 cumulative grade point average,
 will be guaranteed admission into the Bachelor of Business Administration degree program at SUNY Cobleskill with
 full junior status.
- 2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry and prior to May 15 for fall semester entry.
- 3. All required and elective courses bearing the major field prefixes, must have C grades or better to be accepted for transfer credit.
- 4. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Real Life. Real Learning.

www.cobleskill.edu

Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination

This agreement shall remain in force from November 2017 until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.

Effective Date and Signatures

This agreement will become effective November 2017, upon acceptance of Agreement, with appropriate signatures.

HUDSON VALLEY COMMUNITY COLLEGE

MaryAnn Janosik, Ph.D.

Interim Vice President for Academic Affairs

P. Phillip White, Dean

Schools of Business and Engineering and Industrial Technologies

Ricky P. Thibodeau, Department Chair Accounting/Entrepreneurship/Marketing

SUNY COBLESKILL

Susan J. Zimmermann, Ph.D., Provost and Vice President for Academic Affairs

Jeffrey M. Anderson, Ph.D., Dean School of Business and Liberal Arts and

J.M.M

Sciences

Charles A. Moran, J.D., Chair

Dept. of Business & Information Technology

Anita D. Wright, Director

Professional & Continuing Education

Business – Accounting (AAS)

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL

Bachelor of Business Administration (BBA)

ADDENDUM A

	HVCC Course			Cobleskill Equivalent	
FORM 104	College Forum	1	FFCS 101	EL - Foundation for College Success	1
ACTG 110	Financial Accounting	1	ACCT 101	MF - Financial Accounting	3
ACIG 110		4	ACCT 1XX	EL - Financial Accounting	1
ACTG 111	Managerial Accounting		ACCT 103	MF - Managerial Accounting	3
			ACCT 1XX	EL - Managerial Accounting	1
BADM 110	Legal & Ethical Environ of Business I	3	BADM 224	PR - Business Law II	3
BADM 120/	Business Math or	3	MATH 113/	EL – Math of Finance or	3
BADM 221	Quantitative Bus. Applications		BADM 2XX	EL- Quantitative Bus. Applications	3
BADM 200	Business Communication	3	BADM 145	MF - Business Communications	3
BADM 220	Statistics	4*	MATH 125	LAS (GE MA) - Statistics	3
				PR (GE MA) - Statistics	1
CMPT 101	Computer Concepts and Applications I	3	CITA 110	MF - Microcomputer Application I	3
ECON 100	Principles of Macroeconomics	3*	ECON 124	LAS (GE SS) Macro-Economics	3
ECON 101	Principles of Microeconomics	3	ECON 123	PR (GE SS)- Micro-Economics	3
ENGL 101 English Composition I		3*	ENGL 101	LAS (GE CM) Composition I	
ENGL 102 English Composition II 3 ENGL 102		LAS(GE CM) Composition II	3		
ACTG 120 Personal Finance		3	ACCT 1XX	EL – Personal Finance	3
ACTG 200	Accounting Computerized Systems &	4	ACCT 303 +	PR – Intermediate Accounting	1
ACTG 201	Principles of QuickBooks &	4	ACCT 2XX	PR – Accounting Electives Systems,	3
ACTG 210	Federal Income Tax	3		QuickBooks, and Fed. Taxes	6
ACTG 216	Advanced Bookkeeping Applications	3	ACCT 2XX	EL – Adv. Bookkeeping Apps.	3
	Liberal Arts Electives: Gen. Ed. Science	3*	Equivalent	LAS (GE SC) Equivalent course	3
	Liberal Arts Electives: must satisfy a Gen.	3*	Favinglant LAS (CF.) Favinglant	LAC (CF.) Familiar to a superior	3
	Ed. category not already filled		Equivalent	LAS (GE) Equivalent course	
BADM 207	Restricted Elective: Organization and	3	DADM 240	ME Management	3
	Management		BADM 249	MF - Management	

The credits from the courses above in the Accounting – AAS degree program, will transfer to the Bachelor of Business Administration degree program in the following categories:

Major Field Requirements	15
Professional Requirements	16
Liberal Arts & Sciences Requirements	
General El ective	12
Total Credits Transferred	61

22 Credits of SUNY General Education requirements are satisfied in *five different categories.

Business – Accounting (AAS)

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL

Bachelor of Business Administration (BBA)

61 credits will transfer to the 122 credit requirement in Bachelor of Business Administration.
61 credits of the following coursework will need to be satisfied:

Major Field Requirements - 43 Credits

ACCT 335	Principles of Financial Management	3			
BADM 131	Principles of Business**	3			
BADM 134	Principles of Marketing	3			
BADM 223	Business Law I	3			
BADM 305	International Business	3			
BADM 320	Ethics and Management	3			
BADM 380	Internship Orientation	1			
BADM 400	Operations Management	3			
BADM 449	Management Policies and Issues	3			
Management Electives (300-499) ACCT, BADM, CITA,					
CAHT, ECON, FSI	MA, GOVT, MKHT, or PSYC	6			
BADM 480	Internship	9			
BADM 485	Internship Reporting	3			
or BADM, CAH	T, CITA, FSMA 300-499				

Professional Requirements - 2 Credits

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 16 Credits

PHED 151 Wellness	1
Additional Liberal Arts & Science Electives (courses from 3 different Gen. Eds.)	9
Upper level (300-499) Liberal Arts & Science courses	6

^{**} BADM 131 will be waived by substituting another 3 credit hour course after enrollment into the BBA.

30 credits of SUNY Gen. Ed. courses are required in **seven** different categories.

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Business – Marketing (AAS)

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL

Bachelor of Business Administration (BBA)

ADDEMDUM B

	HVCC Course			Cobleskill Equivalent	
FORM 104	College Forum	1	FFCS 101	Foundation for College Success	
ACTC 110	Planet I A	4	ACCT 101	MF - Financial Accounting	3
ACTG 110	Financial Accounting		ACCT 1XX	EL - Financial Accounting	1
BADM 110	Legal & Ethical Environ of Business I	3	BADM 224	PR - Business Law II	3
BADM 111	Legal & Ethical Environ of Business II	3	BADM 223	MF - Business Law I	3
BADM 120 or	Business Math or	3	MATH 113/	EL – Math of Finance or	3
BADM 221	Quantitative Bus. Applications		BADM 2XX	EL- Quantitative Bus. Applications	3
BADM 200	Business Communication	3	BADM 145	MF - Business Communications	3
BADM 220	Statistics	4*	MATH 125	LAS (GE MA) – Statistics	3
			MATH 1XX	EL – Math elective	1
ECON 100	Principles of Macroeconomics	3*	ECON 124	LAS (GE SS) Macro-Economics	3
ECON 101	Principles of Microeconomics	3	ECON 123	PR (GE SS)- Micro-Economics	3
ENGL 101	English Composition I	3*	ENGL 101	LAS (GE CM) Composition I	3
BADM 207	Organization and Management	3	BADM 249	MF - Management	3
MKTG 120	Principles of Marketing 3 BADM 134 MF - Principles of Marketing		MF - Principles of Marketing	- 3	
MKTG 200	Advertising	3	BADM 2XX	PR – Advertising	
BADM/ MKTG	Business Elective	3	Equivalent	PR - Equivalent course	
	Bus. Elective. (Selling & Sales Management	3	3 Equivalent DR Fruit plant course / Professional Sallin		3
BADM/ MKTG	if interested in Marketing minor)		(BADM 137)	137) PR – Equivalent course (Professional Sellin	
ACTG 111	Accounting Elective: Managerial	4	ACCT 103	MF - Managerial Accounting	
	Accounting		ACCT 1XX	EL - Managerial Accounting	1
01407.404	Computer Elective: Computer Concepts		CITA 110	NAT Microcomputer Application I	3
CMPT 101	and Applications I	3	CITA 110	MF - Microcomputer Application I	
51101 404	English Elective: English Composition II:	2*			3
ENGL 104	Writing about Literature	3*	ENGL 121	LAS (GE HU) Intro. to Literature	3
X .	Liberal Arts Electives: must satisfy a SUNY	3*		LAC (CF.) Faviral and accounts	2
	Gen. Ed. category not already filled		Equivalent	LAS (GE) Equivalent course	3
	Liberal Arts Electives: must satisfy a SUNY	3*	Faviorient LAS (CF.) Faviorient course	LAS (CF.) Favinglent source	3
	Gen. Ed. category not already filled		Equivalent LAS (GE) Equivalent course		3
	Liberal Arts Electives: must satisfy a SUNY	3*	5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	LAS (CF.) Favinglent course	3
	Gen. Ed. category not already filled		Equivalent	LAS (GE) Equivalent course	

The credits from the courses above in the Business - Marketing – AAS degree program, will transfer to the Bachelor of Business Administration degree program in the following categories:

Major Field Requirements	21
Professional Requirements	
Liberal Arts & Sciences Requirements	
General Elective	
Total Credits Transferred	63

21 Credits of SUNY General Education requirements are satisfied in *seven different categories.

Business – Marketing (AAS)

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL

Bachelor of Business Administration (BBA)

63 credits will transfer to the 122 credit requirement in Bachelor of Business Administration.
59 credits of the following coursework will need to be satisfied:

Major Field Requirements – 37 Credits including:

ACCT 335	Principles of Financial Management	3
BADM 131	Principles of Business**	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management E	lectives (300-499) ACCT, BADM, CITA,	
CAHT, ECON, FSI	MA, GOVT, MKHT, or PSYC	6
BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAH	T, CITA, FSMA 300-499	

Professional Requirements - 3 Credits

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 13 Credits including:

PHED 151	Wellness	1
Additional L	beral Arts & Science Electives	6
Upper level	(300-499) Liberal Arts & Science courses	6

General Electives – 6 Credits

30 Credits of SUNY General Education are required in seven different categories for the BBA degree.

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^{**}BADM 131 will be waived by substituting another 3 credit hour course after enrollment into the BBA.

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